Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No. 1545-0047

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

Open to Public Inspection

| Α | For t | ne 2011 calendar year, or tax year beginning (| \mathtt{OCT} 1, 2011 and | ending S | EP 30, 20 | 12 | | | |
|-------------------------|------------------|--|---------------------------------------|-------------|------------------------|--|------------------|---------------|--|
| В | Check applica | C Name of organization | - | | D Employer ide | | n number | | |
| | X Add | | CENTER | | | | | | |
| Ļ | Nan chai | ige Doing Business As | | | 54 | <u>-1487</u> | 1955 | | |
| L | Initi: retu | Number and street (or P.0. box if mail is not do | elivered to street address) | Room/suite | E Telephone nu | mber | | | |
| L | Terr | ZO BOOTH NEW BINEEL, 5 | 4TH FLOOR | | 54 | 0-885 | 5-5588 | | |
| | retu | | | | G Gross receipts \$ | | 2,835, | 776. | |
| | App tion | ica- STAUNTON, VA 24401 | | | H(a) Is this a grou | up return | | | |
| | pen | F Name and address of principal officer:AMS | Y WRATCHFORD | | for affiliates | ? | Yes | X No | |
| | | SAME AS C ABOVE | | | H(b) Are all affiliate | | | No | |
| I | Tax-e | xempt status: X 501(c)(3) 501(c) (|) ◀ (insert no.) 4947(a)(1) o | or 527 | 1 ' ' | | see instruction | | |
| | | ite: WWW.AMERICANSHAKESPEAF | | | H(c) Group exem | | | , | |
| | | | Association X Other | L Year | of formation: 198 | * 1. | | icile: VA | |
| | art I | | | | | O I III Olace | or rogar dom. | 70110. 111 | |
| _ | 1 | Briefly describe the organization's mission or mos | st significant activities: THEA | TRE PR | ODUCTIONS | AND | u- | | |
| Activities & Governance | - | EDUCATIONAL PROGRAMS FOCU | | | | | | - | |
| 'n | 2 | Check this box if the organization disco | | | | | | | |
| Ķ | 3 | Number of voting members of the governing body | | oca or more | 11231 2570 01 113 116 | | | 25 | |
| တိ | 4 | Number of independent voting members of the governing body | | | | 4 | | 22 | |
| න් ග | 5 | Total number of individuals employed in calendar | | | | | | 81 | |
| tie | 6 | , , | | | | 5 | | | |
| ₹ | 0 | Total number of volunteers (estimate if necessary) | (0) 1: 40 | | | 6 | | 105 | |
| Ä | / a | Total unrelated business revenue from Part VIII, co | | | | 7a | | <u> </u> | |
| | 1.0 | Net unrelated business taxable income from Form | 1990-1, line 34 | | | 7b | | 0. | |
| | | | | | Prior Year | | Current Yea | | |
| ne | 8 | Contributions and grants (Part VIII, line 1h) | | | 389,08 | | 440, | | |
| Ven | 9 | Program service revenue (Part VIII, line 2g) | | | 2,263,42 | | 2,286, | | |
| Revenue | 10 | Investment income (Part VIII column (A), lines 3, 4 | | | 68 | | | 660. | |
| | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8d | • • • • | | -72,06 | | | 410. | |
| | 12 | Total revenue - add lines 8 through 11 (must equal | | | 2,581,12 | | 2,765, | | |
| | 13 | Grants and similar amounts paid (Part IX, column (| | | | 0. | | <u> </u> | |
| | 14 | Benefits paid to or for members (Part IX column (A | A), line 4) | | | 0. | | 0. | |
| es | 15 | Salaries, other compensation, employee benefits (| · · · · · · · · · · · · · · · · · · · | | 1,241,99 | | 1,348, | 108. | |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A) | | | 28,27 | 5. | 0. | | |
| ă. | Ь | Total fundraising expenses (Part IX, column (D), lin | ne 25) > <u>92,24</u> | <u>8.</u> | | | | | |
| ш | 17 | Other expenses (Part IX, column (A), lines 11a-11d | 11f-24e) | | 1,283,040 |). | 1,318, | 258. | |
| | 18 | Total expenses Add lines 13-17 (must equal Part I | IX, column (A), line 25) | | 2,553,310 |). | 2,666,3 | 366. | |
| | 19 | Revenue less expenses. Subtract line 18 from line | 12 | | 27,813 | 3. | 99, | 041. | |
| 58 | | | | Beg | inning of Current Ye | ar | End of Year | | |
| Assets or Balances | 20 | Total assets (Part X, line 16) | | | 3,802,992 | 2. | 3,688, | | |
| 38 98 98 | 21 | Total liabilities (Part X, line 26) | | | 2,998,960 | | 2,946, | | |
| 캺 | 22 | Net assets or fund balances. Subtract line 21 from | ı line 20 | | 804,032 | | 741,4 | | |
| Pa | art II | Signature Block | | | | | | | |
| Unde | er pena | lities of perjury, Lelectage that I have examined this return, | including accompanying schedules | and stateme | nts, and to the best o | f my know | ledge and beli | ef. it is | |
| | | t, and complete. Declaration of preparer (other than office | | | | Í | , | , - | |
| | | Imy prouchloid | 7111 D X 7 | | 7 | 110 | /13 | | |
| Sigr | 1 | Signature of officer | DV//TT | | Date | // | | | |
| Her | | AMY WRATCHFORD, MANAGI | NG DIRECTOR | | | | | | |
| | | Type or print name and title | III DEFINITION | | | *********** | | | |
| | | Print/Type preparer's name | Preparer's signature | Da | rte Check | | PTIN | | |
| Paid | : | KEVIN HUMPHRIES | roparor o orginaturo | | if self-em | <u> </u> | 0016866 | 57 | |
| | arer | Firm's name PBMARES, LLP | | | | | -073737 | | |
| . • | Only | Firm's address 558 SOUTH MAIN S' | ਾਸ਼ਸ਼ਾ ਰਾਸ | | Firm's EiN | <u>▶ 54</u> | 013131 | 1 4 | |
| | y | HARRISONBURG, VA | | | Dhorner | 540 | /3/ EOF | 75 | |
| | the fr | | · | | į Prione no. | | 434-597 X Yes | | |
| νidγ | me n | RS discuss this return with the preparer shown abo | ve ((see instructions) | | | 1.2 | AlYes I | No | |

Form **990** (2011)

Form 990 (2011) AMERICAN SHAKESPEARE CENTER
Part IV Checklist of Required Schedules

| | | | Yes | No |
|------------|--|---------------|------------|------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? | | | |
| | If "Yes," complete Schedule A | 1 | X | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | X | <u> </u> |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | | | |
| | public office? If 'Yes,' complete Schedule C, Part I | 3 | _ | X |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes,' complete Schedule C, Part II | 4 | | X |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If 'Yes,' complete Schedule C, Part III | 5 | | X |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| _ | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | X |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space | l _ | | ٦, |
| _ | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | X |
| 8 | Did the organization maintain collections of works of art historical treasures or other similar assets? If "Yes " complete | | | v |
| _ | Schedule D, Part III | 8 | | X |
| 9 | Did the organization report an amount in Part X. line 21; serve as a custodian for amounts not listed in Part X; or provide | ١, | | х |
| 10 | credit counseling debt management credit repair, or debt negotiation services? <i>If 'Yes," complete Schedule D, Part IV</i> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | 9 | | |
| 10 | endowments, or quasi-endowments? If "Yes " complete Schedule D. Part V | 40 | | Х |
| 44 | If the organization's answer to any of the following questions is 'Yes," then complete Schedule D. Parts VI. VIII, IX or X | 10 | | Α |
| 11 | as applicable | | | |
| а | | 1,7,111 | lifar ripa | |
| а | Part VI | 11a | х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| ~ | assets reported in Part X, line 16? If 'Yes, complete Schedule D, Part VII | 11b | | Х |
| С | Did the organization report an amount for investments - program related in Part X line 13 that is 5% or more of its total | | | |
| - | assets reported in Part X line 16? If Yes, complete Schedule D, Part VIII | 11c | | X |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | | | |
| | Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | X |
| e | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | X | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI, XII, and XIII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | X |
| | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | <u>X</u> |
| þ | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States or aggregate foreign investments valued at \$100,000 | | | |
| | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | <u>X</u> |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization | | | 77 |
| | or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV | 15 | | <u>X</u> |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5 000 of aggregate grants or assistance to individuals | | | v |
| . - | located outside the United States? If 'Yes,' complete Schedule F, Parts III and IV | 16 | | <u>X</u> |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | 47 | | ₩ |
| 40 | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | <u>X</u> |
| 18 | Did the organization report more than \$15 000 total of fundraising event gross income and contributions on Part VIII lines | 10 | x | |
| 10 | 1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes," | 18 | 47 | |
| 19 | complete Schedule G, Part III | 19 | | <u>x</u> _ |
| 2∩≃ | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | + | X |
| | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | - 44 |
| ַט | | <u> 200 </u> |)OO | |

| | | | Yes | No |
|-----|--|---------------------------|-----|----------------------|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the | | | |
| | United States on Part IX. column (A) line 1? If "Yes " complete Schedule I. Parts I and II | 21 | | X |
| 22 | Did the organization report more than \$5 000 of grants and other assistance to individuals in the United States on Part IX column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III | 22 | | x |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3 4 or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete | | l | |
| | Schedule J | 23 | | X |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25 | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| C | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | |
| | disqualified person during the year? If 'Yes,' complete Schedule L, Part I | 25a | | X |
| þ | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990 EZ? If "Yes," complete | ļ | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee key employee, highly compensated employee, or disqualified | | | |
| | person outstanding as of the end of the organization's tax year? If 'Yes, complete Schedule L, Part II | 26 | X | |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof a grant selection committee member or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | reefyeer Franklik |
| | instructions for applicable filing thresholds, conditions, and exceptions): | 100 (100 (d) 120 (40) | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | X |
| b | A family member of a current or former officer director trustee, or key employee? If 'Yes," complete Schedule L, Part IV | 28b | | X |
| c | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes,' complete Schedule M | 29 | X | |
| 30 | Did the organization receive contributions of art historical treasures or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | ĺ | |
| | If "Yes," complete Schedule N, Part I | 31 | | _X_ |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | į | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | <u>X</u> |
| 34 | Was the organization related to any tax-exempt or taxable entity? | | | |
| | If "Yes," complete Schedule R, Parts II, III, IV, and V. line 1 | 34 | | <u>X</u> |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | _X_ |
| b | Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of | | | |
| | section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | <u>X</u> |
| | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | ļ | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | <u>X</u> |
| | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes " complete Schedule R, Part VI | 37 | | <u>X</u> |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | X | |

Statements Regarding Other IRS Filings and Tax Compliance Part V Check if Schedule O contains a response to any question in this Part V Yes No 34 1a Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 0 Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return 81 b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? X 2b Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) X 3a Did the organization have unrelated business gross income of \$1 000 or more during the year? <u>3a</u> b If "Yes," has it filed a Form 990 T for this year? If "No," provide an explanation in Schedule O 3b 4a At any time during the calendar year, did the organization have an interest in or a signature or other authority over, a X financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If Yes, enter the name of the foreign country: See instructions for filing requirements for Form TD F 90-22.1 Report of Foreign Bank and Financial Accounts Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b If "Yes," to line 5a or 5b, did the organization file Form 8886-T? 5c Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible? 6а Х If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? Х 6b Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? X 7a X If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b Did the organization sell exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? 7с If "Yes," indicate the number of Forms 8282 filed during the year Did the organization receive any funds, directly or indirectly to pay premiums on a personal benefit contract? е 7e Did the organization, during the year, pay premiums, directly or indirectly on a personal benefit contract? 7f If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? 7g If the organization received a contribution of cars, boats airplanes, or other vehicles, did the organization file a Form 1098-C? 7h Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? 9a Did the organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: Initiation fees and capital contributions included on Part VIII, line 12 10a Gross receipts included on Form 990, Part VIII, line 12, for public use of club facilities 10b Section 501(c)(12) organizations. Enter: Gross income from members or shareholders 11a Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) 12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a b If "Yes," enter the amount of tax-exempt interest received or accrued during the year Section 501(c)(29) qualified nonprofit health insurance issuers. Is the organization licensed to issue qualified health plans in more than one state? 13a Note. See the instructions for additional information the organization must report on Schedule O. b Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans 13b c Enter the amount of reserves on hand 13c X 14a Did the organization receive any payments for indoor tanning services during the tax year? 14a b If "Yes, has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Form 990 (2011) AMERICAN SHAKESPEARE CENTER 54-1487955 Page
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response to any question in this Part VI | | | X |
|----------|---|-----------|--------|----------|
| Sec | ction A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a 25 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a above who are independent 1b 22 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer director trustee or key employee? | 2 | | _X_ |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers directors, or trustees or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization s assets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | 6 | | X |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | |
| | more members of the governing body? | 7a | | X |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| a | The governing body? | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | X | |
| 9 | Is there any officer, director trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| · | organization's mailing address? If 'Yes, provide the names and addresses in Schedule O | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | The state of the second brequests information about politice net required by the internal networks description | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | X |
| | If "Yes " did the organization have written policies and procedures governing the activities of such chapters, affiliates, | 100 | | |
| ~ | and branches to ensure their operations are consistent with the organization s exempt purposes? | 10b | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form? | 11a | х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990 | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Х | |
| iza b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | X | |
| | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | ربعا | | |
| C | in Schedule O how this was done | 12c | х | |
| 10 | Did the organization have a written whistleblower policy? | 13 | X | |
| 13 | - | 14 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | | 47,50 |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | 45 | v | |
| а | The organization's CEO, Executive Director or top management official | 15a | X | |
| b | Other officers or key employees of the organization | 15b | | |
| 46 | If "Yes" to line 15a or 15b describe the process in Schedule O (see instructions). | | | |
| IDa | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | 40- | 1,1, 2 | v |
| | taxable entity during the year? | 16a | | <u>X</u> |
| b | If "Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | 401 | 113.4 | 7.11 |
| Cool | exempt status with respect to such arrangements? | 16b | ! | |
| | tion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed NONE | umili E i | | |
| | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a | vallab | U | |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| | Own website Another's website X Upon request | | | |
| | Describe in Schedule O whether (and if so how) the organization made its governing documents, conflict of interest policy and | i finan | cial | |
| | statements available to the public during the tax year. | | | |
| | State the name, physical address, and telephone number of the person who possesses the books and records of the organizat | on: ► | | |
| | MARY B. KNAPP - 540-885-5588 | | | |
| 132006 | 20 SOUTH NEW STREET, 4TH FLOOR, STAUNTON, VA 24401 | | 200 | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations) regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, it any See instructions for definition of "key employee
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100 000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10 000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons

| (A) Name and Title | (B) Average hours per | box | not c , unle | Pos heck ss pe | more rson | n e than is bo | th an | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
|---------------------------------------|---|------------------|-----------------------|----------------------|--------------|------------------------------|-------|--|--|--|
| | week (describe hours for related organizations in Schedule O) | stee or director | Institutional trustee | Officer | Kev emplovee | Highest compensated smolovee | Ĺ | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| (1) RALPH COHEN | 25.00 | X | | | | | | 30 000 | 0. | |
| DIRECTOR OF MISSION | 45.00 | ^ | | | | | | 30,000. | 0. | 0. |
| (2) AMY WRATCHFORD MANAGING DIRECTOR | 40.00 | X | | х | | | | 70,000. | 0. | 0. |
| (3) JAMES WARREN | | | | | | | | | | |
| ARTISTIC DIRECTOR | 40.00 | X | | | | | | 70,000. | 0. | 0. |
| (4) JOHN BATES, III | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0. |
| (5) AVENT BECK | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0. |
| (6) PAUL BEERS | | | | | | | | _ | | _ |
| TRUSTEE | 1.00 | Х | | | | | | 0. | 0. | 0. |
| (7) JEFFREY BROWN | 1 00 | | Ì | | | | | | | • |
| TRUSTEE | 1.00 | X | _ | | | | - | 0. | 0. | 0. |
| (8) JAYMIE SCOTTO CUTAIA | 1 00 | | ļ | | | | | 0 | 2 | • |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0. |
| (9) RORY CUTAIA | 1.00 | x | | | | | | 0 | _ | 0 |
| TRUSTEE (10) HOWARD DOBIN | 1.00 | Λ | | | | | | 0. | 0. | 0. |
| TRUSTEE | 1.00 | x | | | | | | 0. | 0. | 0. |
| (11) PAMELA FOX | 1.00 | -27 | | | | | | 0. | | <u> </u> |
| TRUSTEE | 1.00 | x | | | | | ĺ | 0. | 0. | 0. |
| (12) PAUL GLADD | 1.00 | | | | | | | 0. | | <u> </u> |
| TRUSTEE | 1.00 | x | | | ĺ | | | 0. | 0. | 0. |
| (13) DON HARRELL | | | | | | | | | | |
| TRUSTEE | 1.00 | x | | | | | | 0. | 0. | 0. |
| (14) KERRY KISA | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | | | Į | 0. | 0. | 0. |
| (15) JOSEPH KRAEMER | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | [| | | | 0. | 0. | 0. |
| (16) MARY MCDERMOTT | i | l | | | | İ | | | | |
| TRUSTEE | 1.00 | X | | | _ | | | 0. | 0. | 0. |
| (17) DAVID MOWEN | | | | | | | | | | |
| TRUSTEE | 1.00 | X | | | | | | 0. | 0. | 0. |
| 132007 01-23-12 | | | | | | | | | | orm 990 (2011) |

| Compensation Comp | Part VII Section A. Officers, Directors, | Trustees, Key E | mpl | oye | es, a | nd | High | nest | Compensated Employ | rees (continued) | | |
|---|---|--------------------|----------------------------|-----------|---------|----------|---------|--------|------------------------|--------------------|--------------------|---------------------------------------|
| Compensation Comp | ` , | | (B) (C) | | | | _ | | , , , | 1 | | |
| Compensation Comp | Name and title | | (do not check more than on | | | | than | | | ' | | |
| Compensation Comp | | | | | | | | | | • | | |
| related organization of the school of the sc | | I | cle | | | | | | | | , | |
| (15) RICKARD PTIZEMBAYER 1.00 X 0.0.0.0.0.0.0.1 TRUSTEE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | | [| gie | | | | 夏 | | organization | _ | | • |
| (15) RICKARD PTIZEMBAYER 1.00 X 0.0.0.0.0.0.0.1 TRUSTEE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | | | stee o | nstee | | | ensal | | (W-2/1099-MISC) | | | organization |
| (15) RICKARD PTIZEMBAYER 1.00 X 0.0.0.0.0.0.0.1 TRUSTEE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | | | 기를 | onal tr | | lovee | S 95 | | | | | |
| (15) RICKARD PTIZEMBAYER 1.00 X 0.0.0.0.0.0.0.1 TRUSTEE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | | | Individu | Instituti | Officer | Key emp | Highest | Former | | | | organizations |
| (20) RICKARD PTIZEMAYTR TRUSTEE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | (18) RACHEL NICOLL | 1 00 | Ī | | | | | | | | | |
| TRUSTEE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | TRUSTEE | 1.00 | X | - | | | | | 0. | |) • | 0 . |
| CATO A. LAWRENCE ROSE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | | 1 00 | | | | | | | _ | , | $\cdot \mid$ | 0 |
| TRUSTEE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0. | | 1.00 | X | | | | - | ļ | 0. | · · · | ' + | U. |
| (21) W. CHARLES SALEMSTER TRUSTEE 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | (20) A LAWRENCE ROSE | 1 00 | | | | | | | | , | , | 0 |
| TRUSTEE 1.00 X 0.0.0.0.0.0.1 (22) CARBORY ST. OURS 1.00 X 0.0.0.0.0.0.0.0.0.1 (23) STEVEN URKOWITZ 1.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0. | TRUSTEE | 1.00 | X | <u> </u> | | | _ | | U. | { | <u> </u> | 0. |
| TRUSTEE 1.00 X 0.0 0 | (21) W. CHARLES SALEMBIER | 1 00 | | | | i | | | | | | |
| TRUSTEE 1.00 X 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. | 1 11.41.11 | 1.00 | X | | | <u> </u> | - | - | 0. | ι | - | υ, |
| 1.00 X 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. | (22) GREGORY ST. OURS | 1 00 | | i l | | | | | | , | | 0 |
| Table | | 1.00 | X | | | | | | U, | | <u>' • -</u> | U. |
| (24) DANA FLANDERS 1.00 | | 1 00 | | | | | | | | , | | 0 |
| VICE CHAIR (25) CURRIS SMITH TRUSTEE, BOARD CHAIRMAN 2.00 | | 1.00 | X | | | | | | 0. | · | ' • - | υ. |
| Total from the organization is any person listed on line 1a, is the sum of reportable compensation from the organization and related organization speater than \$150,000? If "Yes," complete Schedule J for such person 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization is tax year. (A) Name and business address NONE 1 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization and related organization and related organization and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 5 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Resultable Compensation for the calendar year ending with or within the organization's tax year. (B) Compensation Compensa | | 1 00 | | | 77 | | İ | | _ | | | 0 |
| TRUSTEE, BOARD CHAIRMAN 2.00 X 0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0.0 | | 1.00 | | | Х | | - | | U. | <u> </u> | <u>'• -</u> | <u> </u> |
| 1b Sub-total c Total from continuation sheets to Part VII, Section A D 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | | 2.00 | ŀ | | 77 | | | | | , | . | 0 |
| c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100 000 of reportable compensation from the organization | TRUSTEE BOARD CHAIRMAN | 2.00 | | | Х | | | | 0. | <u> </u> | ' - | <u> </u> |
| c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100 000 of reportable compensation from the organization | | | | | | | | | | | | |
| c Total from continuation sheets to Part VII, Section A d Total (add lines 1b and 1c). 2 Total number of individuals (including but not limited to those listed above) who received more than \$100 000 of reportable compensation from the organization | th Cub total | | | | | | _ | | 170 000 | | | 0 |
| d Total (add lines 1b and 1c) | | | | | | | | | | | | |
| Total number of individuals (including but not limited to those listed above) who received more than \$100 000 of reportable compensation from the organization Yes No Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If 'Yes," complete Schedule J for such individual For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than | | | | | | | | | | | _ | |
| compensation from the organization Yes No | | | | | | | | | | | | U. |
| Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual isted on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than | - · · · · · · · · · · · · · · · · · · · | i noi imilea lo li | 1056 | nste | u aı | JOVE | ;) WI | 10 16 | ceived more than \$100 | 000 of reportable | | r |
| Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) NONE (B) (C) Compensation 2 Total number of independent contractors (including but not limited to those listed above) who received more than | compensation from the organization | | | | | | | | | | | |
| line 1a? If "Yes," complete Schedule J for such individual 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person 5 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (B) (C) Compensation 2 Total number of independent contractors (including but not limited to those listed above) who received more than | 3 Did the organization list any former office | er director or tri | ister | e ke | v en | nnlo | vee | or h | nighest compensated er | mnlovee on | | |
| For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes." complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes." complete Schedule J for such person 5 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation NONE Description of services 2 Total number of independent contractors (including but not limited to those listed above) who received more than | - | | | | | | | | | | : | 3 X |
| and related organizations greater than \$150,000? If "Yes." complete Schedule J for such individual 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address NONE Description of services Compensation Total number of independent contractors (including but not limited to those listed above) who received more than | • | | | | | | | | | he organization | | |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) Name and business address NONE Description of services Total number of independent contractors (including but not limited to those listed above) who received more than | | | | | | | | | | | | 4 X |
| rendered to the organization? If "Yes," complete Schedule J for such person 5 X Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Name and business address NONE Description of services Compensation Total number of independent contractors (including but not limited to those listed above) who received more than | | | | | | | | | | dual for services | | |
| Section B. Independent Contractors 1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation NONE Description of services Compensation Total number of independent contractors (including but not limited to those listed above) who received more than | | • | | | | | | | | | . ', | 5 X |
| the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation Compensation Compensation Total number of independent contractors (including but not limited to those listed above) who received more than | | | | | | | | | | | | - , , , == |
| the organization. Report compensation for the calendar year ending with or within the organization's tax year. (A) (B) (C) Compensation Compensation Compensation Total number of independent contractors (including but not limited to those listed above) who received more than | Complete this table for your five highest of | compensated inc | depe | ender | nt co | ontra | acto | rs th | nat received more than | \$100,000 of compe | nsatio | on from |
| Name and business address NONE Description of services Compensation Total number of independent contractors (including but not limited to those listed above) who received more than | | | | | | | | | | | | |
| Name and business address NONE Description of services Compensation Total number of independent contractors (including but not limited to those listed above) who received more than | (A) | • | | | | • | | | (B) | | | (C) |
| | | ss address | NO | ONE | 1 | | | | Description of s | ervices | Com | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | ı | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| | 1. | | | | | | | | | | | |
| | | | | | | | | | | | | · · · · · · · · · · · · · · · · · · · |
| | | = | ot lin | nited | to t | _ | | ted : | above) who received me | ore than | | |

| | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512, 513, or 514 |
|--|------|-------------------------------------|--------------------|---------------|--|--|---|---|
| ts | 1 a | Federated campaigns | 1a | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | Ŀ | Membership dues | 1b | | | | | |
| y, G m | c | | 1c | | | | | |
| ar/ | | | 1d | | | | | |
| s, G | € | | · · · — | *** | | | | |
| SS | f | All other contributions, gifts, gra | · | | | | | |
| her | • | similar amounts not included abo | 1 1 | 440,681. | | | | |
| Ξŏ | _ | | | 110,001 | | | | |
| SE | 9 | Total. Add lines 1a-1f | | | 440,681. | | | |
| <u> </u> | 1: | Total, Add lines Tasti | | Business Code | The first and first and the control | | | |
| | ۰. | BLACKFRIARS PLA | VUOITOD | | | 1 162 712 | | 2 1 II I |
| ğ | | | ATHOUSE | 711110 | | 1,463,713. | | |
| e j | | EDUCATION | | | 415,348. | | | |
| E S | C | | | 711110 | 365,741. | 365,741. | | |
| Se a | d | | | | • | | | |
| Program Service Revenue | е | • • • | | F11110 | 41 054 | 41.054 | | |
| - | f | . 5 | enue | 711110 | 41,854. | 41,854. | | |
| - | | | | | 2,286,656. | | | CALLED AND SHARES A LOSE |
| | 3 | Investment income (including | ı dividends, inter | est, and | | | | |
| | | other similar amounts) | | | 660. | | | 660. |
| • | 4 | Income from investment of ta | x-exempt bond p | oroceeds > | | | | |
| | 5 | Royalties | | <u></u> | | | | |
| | | | (i) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | | | | | | |
| | b | Less: rental expenses | | | | | | |
| İ | С | Rental income or (loss) | | | | | | |
| | ď | Net rental income or (loss) | | |] | | | |
| | | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | | assets other than inventory | | | | | | |
| l | h | Less: cost or other basis | | | | | | |
| | - | and sales expenses | | | | | | |
| ļ | _ | Gain or (loss) | | | | | | |
| | d | | | | | | | |
| İ | | Gross income from fundraisin | a evente (not | | | | 0.5000000000000000000000000000000000000 | |
| <u> </u> | 8 a | including \$ | • | | | | | |
| Other Revenu | | contributions reported on line | of | | | | | |
| 8 | | • | • | 21 207 | | | | |
| ě | | | a | | | | | |
| ₹ | | Less: direct expenses | | | 2 274 | | olieli, karlariyi edaliki ari'ad | 2 274 |
| | | Net income or (loss) from fund | | D | 2,274. | | | 2,274. |
| | 9 a | Gross income from gaming ac | | | | | | |
| | | Part IV, line 19 | | | | | | |
| - | | Less: direct expenses | b | | | | | |
| - | | Net income or (loss) from gam | - | | | - 12. 12. 12. 14. 15. 15. 15. 15. 15. 15. 15. 15. 15. 15 | | -3.75.45 3. 344 4. |
| | 10 a | Gross sales of inventory, less | | | | | | |
| | | and allowances | a | 75,224. | | | | |
| | b | Less: cost of goods sold | b | 41,336. | | | | |
| | С | Net income or (loss) from sale | s of inventory | > | 33,888. | 33,888. | | |
| | | Miscellaneous Revenu | e | Business Code | | | | |
| ſ | 11 a | BAD DEDT - FUND | RAISING | 711110 | 1,248. | 1,248. | | |
| | b | | | | | | | |
| | c | | | | | | | |
| | | All other revenue | | | | | | |
| | | Total Add lines 11a-11d | | > | 1,248. | 11111111111 | | • |
| | 12 | Total revenue. See instructions. | | | 2,765,407. | 2 321 792 | 0. | 2,934. |
| 132009 01-23- | | 1410, 14141144, 000 1130 4000113. | | | <u>-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u> | <u>-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u> | | Form 990 (2011) |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D). ons (B), (C), and (D).

Check if Schedule O contains a response to any question in this Part IX.

| | Check if Schedule O contains a response | | | | X |
|----|---|-----------------------|------------------------------|---|--------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and | | | | |
| | organizations in the United States. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to individuals in | | | | |
| | the United States. See Part IV, line 22 | | <u> </u> | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations and individuals outside the | | | | |
| | United States See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers directors, | | | | |
| | trustees, and key employees | | | | |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | i | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 1,139,760. | 915,278. | <u>152,578.</u> | 71,904. |
| 8 | Pension plan accruals and contributions (include | | İ | | |
| | section 401(k) and section 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | 97,115. | 95,338. | 1,777. | |
| 10 | Payroll taxes | 111,233. | 91,607. | 13,171. | 6,455. |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| b | Legal | | | | · · |
| С | Accounting | | | | |
| đ | Lobbying | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other | 161,556. | 119,686. | 40,212. | 1,658. |
| 12 | Advertising and promotion | 68,869. | 68,869. | | |
| 13 | Office expenses | 47,190. | 42,747. | 2,882. | 1,561. |
| 14 | Information technology | 7,494. | 2,776. | 333. | 4,385. |
| 15 | Royalties | 9,408. | 9,408. | | |
| 16 | Occupancy | 203,246. | 165,809. | 37,437. | |
| 17 | Travel | 140,542. | 137,954. | 2,588. | |
| 18 | Payments of travel or entertainment expenses | | | , | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | 121,812. | 119,804. | 2,008. | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 130,167. | 126,717. | 3,450. | |
| 23 | Insurance | 48,443. | 42,185. | 5,278. | 980. |
| 24 | Other expenses. Itemize expenses not covered | | | | |
| | above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| | CREDIT CARD PROCESSING | 106,609. | 97,888. | 6,516. | 2,205. |
| | MEALS AND ENTERTAINMENT | 73,376. | 72,461. | 877. | 38. |
| | UTILITIES | 47,707. | 38,744. | 8,963. | |
| | OTHER PRODUCTION EXPENS | 45,775. | 45,775. | 3,2001 | |
| | All other expenses SEE SCH O | 106,064. | 90,264. | 12,738. | 3,062. |
| | Total functional expenses. Add lines 1 through 24e | 2,666,366. | 2,283,310. | 290,808. | 92,248. |
| | Joint costs. Complete this line only if the organization | , , , , , , , , , | | | 22,2301 |
| | reported in column (B) joint costs from a combined | Į | ļ | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | İ | | | |
| | 01-23-12 | | | | Form 990 (2011) |

| Pa | rt X | Balance Sheet | | | |
|-----------------------------|------|---|--------------------------|-----|--|
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | 104,944. | 1 | 81,636. |
| | 2 | Savings and temporary cash investments | 45,943. | 2 | 18,061. |
| | 3 | Pledges and grants receivable net | 69,015. | | 63,640. |
| | 4 | Accounts receivable, net | 8,212. | 4 | 33,042. |
| | 5 | Receivables from current and former officers, directors, trustees, key | | | |
| | | employees, and highest compensated employees Complete Part II of Schedule L | | 5 | |
| | 6 | Receivables from other disqualified persons (as defined under section | | | |
| | | 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing | | | |
| | | employers and sponsoring organizations of section 501(c)(9) voluntary | | | |
| | | employees beneficiary organizations (see instructions) | | 6 | |
| ets | 7 | Notes and loans receivable, net | | 7 | |
| Assets | 8 | Inventories for sale or use | 5,177. | 8 | 8,925. |
| ۹ | 9 | Prepaid expenses and deferred charges | | 9 | 16,551. |
| | i | Land, buildings and equipment: cost or other | | | |
| | | basis Complete Part VI of Schedule D 10a 4,914,394. | | | |
| | h | Less: accumulated depreciation 10b 1,448,024. | | 10c | 3,466,370. |
| | 11 | Investments - publicly traded securities | | 11 | |
| | 12 | Investments other securities See Part IV, line 11 | | 12 | |
| | 13 | Investments - program-related See Part IV, line 11 | | 13 | |
| | 14 | Intangible assets | | 14 | |
| | 15 | Other assets. See Part IV, line 11 | 13,645. | 15 | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | 3,802,992. | 16 | 3,688,225. |
| | 17 | Accounts payable and accrued expenses | 174,386. | 17 | 138,460. |
| | 18 | Grants payable | | 18 | , |
| | 19 | Deferred revenue | 297,306. | 19 | 235,256. |
| | 20 | Tax-exempt bond liabilities | | 20 | |
| w | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| Liabilities | 22 | Payables to current and former officers, directors trustees, key employees, | | | |
| abil | | highest compensated employees, and disqualified persons. Complete Part II | | | |
| ت | | of Schedule L | 19,120. | 22 | 14,310. |
| | 23 | Secured mortgages and notes payable to unrelated third parties | 2,508,148. | 23 | 2,370,061. |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | , |
| | 25 | Other liabilities (including federal income tax, payables to related third | | | |
| | | parties, and other liabilities not included on lines 17-24). Complete Part X of | | | |
| | | Schedule D | 0. | 25 | 188,640. |
| | 26 | Total liabilities. Add lines 17 through 25 | 2,998,960. | 26 | 2,946,727. |
| | | Organizations that follow SFAS 117, check here X and complete | | | laterty in decidencing on abolical survivors of and in the state of the control of the state of the control of |
| Š. | | lines 27 through 29, and lines 33 and 34. | | | |
| nc. | 27 | Unrestricted net assets | 515,859. | 27 | 580,271. |
| ala | 28 | Temporarily restricted net assets | 244,002. | 28 | 107,056. |
| g B | 29 | Permanently restricted net assets | 44,171. | 29 | 54,171. |
| 틸 | | Organizations that do not follow SFAS 117, check here and | | | |
| o. | | complete lines 30 through 34 | | | |
| ats | 30 | Capital stock or trust principal, or current funds | | 30 | |
| 188 | | Paid-in or capital surplus, or land building or equipment fund | | 31 | |
| Net Assets or Fund Balances | | Retained earnings, endowment, accumulated income, or other funds | | 32 | · — — — — — — — — — — — — — — — — — — — |
| ž | | Total net assets or fund balances | 804,032. | 33 | 741,498. |
| | 34 | Total liabilities and net assets/fund balances | 3,802,992. | 34 | 3,688,225. |

Form **990** (2011)

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit

or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

X

За

Form **990** (2011)

Act and OMB Circular A-133?

SCHEDULE A

(Form 990 or 990-EZ)

Name of the organization

Public Charity Status and Public Support

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

Employer identification number

| | | | | AN SHAKESPEA | | | | | | | 4-148/ | 955 | |
|-------|--------|-----------------|--|--|---------------|--------------------|--------------------|------------------|-----------------------------------|--------------|--------------|------------|----------|
| Pai | rt I | Reason | for Public Cha | rity Status (All organ | izations m | ust compl | ete this pa | rt.) See ins | structions. | | | | |
| he c | organ | ization is not | a private foundation | n because it is: (For lines | 1 through | 11, check | only one | box.) | | | | | |
| 1 | | A church, co | onvention of church | es, or association of chu | rches des | cribed in s | ection 17 | O(b)(1)(A)(| i). | | | | |
| 2 | | A school de | scribed in section 1 | 170(b)(1)(A)(ii) . (Attach S | chedule E. |) | | | | | | | |
| 3 | | A hospital o | r a cooperative hosp | oital service organization | described | l in section | n 170(b)(1 |)(A)(iii). | | | | | |
| 4 | | A medical re | esearch organization | operated in conjunction | with a ho | spital desc | cribed in s | ection 170 | 0(b)(1)(A)(i | iii) Enter t | he hospital | s name, | |
| | | city and sta | ite: | | | | | | | | | | |
| 5 | | An organizat | tion operated for the | e benefit of a college or ι | iniversity c | wned or c | perated b | y a govern | ımental un | it describe | ed in | | |
| | | section 170 | O(b)(1)(A)(iv) (Comp | olete Part II.) | | | | | | | | | |
| 6 | | A federal, st | ate, or local governr | nent or governmental un | it describe | ed in secti | on 170(b)(| (1)(A)(v). | | | | | |
| 7 | | An organizat | tion that normally re | ceives a substantial part | of its sup | port from a | a governm | ental unit | or from the | e general p | oublic descr | ribed in | |
| | | section 170 | (b)(1)(A)(vi). (Compl | lete Part II) | | | | | | | | | |
| 8 [| | A communit | y trust described in | section 170(b)(1)(A)(vi) | (Complete | Part II) | | | • | | | | |
| 9 | X | An organizat | tion that normally re | ceives: (1) more than 33 | 1/3% of its | s support | from contr | ributions, r | nembersh | ip fees, an | d gross rec | eipts fror | n |
| | | activities rela | ated to its exempt fu | unctions - subject to cert | ain except | ions and | (2) no mor | e than 33 | 1/3% of its | s support | from gross | investme | nt |
| | | income and | unrelated business | taxable income (less sec | tion 511 ta | ax) from bi | usinesses | acquired b | y the orga | anization a | ifter June 3 | 0, 1975 | |
| | | See section | 509(a)(2) (Complet | te Part III.) | | | | | | | | | |
| ю [| | An organizat | tion organized and o | perated exclusively to te | st for pub | lic safety | See secti e | on 509(a)(| 4). | | | | |
| 1 [| | An organizat | ion organized and c | perated exclusively for t | he benefit | of, to perf | orm the fu | inctions of | or to carr | y out the | purposes o | f one or | |
| | | more publicl | y supported organiz | ations described in sect | ion 509(a)(| (1) or secti | on 509(a)(| 2) See se | ction 509(| (a)(3). Che | ck the box | that | |
| | | describes th | e type of supporting | g organization and comp | lete lines 1 | 1e throug | h 11h. | | | | | | |
| | | a Type | i b | Type II | с 🔲 Тур | e III - Fun | ctionally in | tegrated | | d 🗌 | Type III - C | ther | |
| е | | By checking | this box, I certify th | at the organization is not | t controlled | d directly o | or indirectly | y by one o | r more dis | qualified p | ersons oth | er than | |
| | | foundation n | nanagers and other | than one or more publicl | y supporte | ed organiz | ations des | cribed in s | section 50 | 9(a)(1) or s | ection 509 | (a)(2) | |
| f | | If the organiz | zation received a wri | itten determination from | the IRS th | at it is a Ty | /ре I, Туре | ell or Typ | e III | | | | |
| | | supporting o | rganization, check t | his box | | | | | | | | [| \Box |
| g | | Since Augus | t 17, 2006, has the | organization accepted a | ny gift or c | ontributio | n from any | of the foll | owing per | sons? | _ | | |
| | | (i) A perso | n who directly or inc | directly controls either a | lone or tog | jether with | persons o | described | in (ii) and (| iii) below | | Yes No | <u> </u> |
| | | the gov | erning body of the s | supported organization? | | | | | | | 11g(i) | | |
| | | (ii) A family | member of a perso | n described in (i) above? | | | | | | | 11g(ii) | | |
| | | (iii) A 35% (| controlled entity of a | a person described in (i) | or (ii) abov | e? | | | | | 11g(iii) | | |
| h | | Provide the f | ollowing information | about the supported or | ganization | (s) | | | | | | | |
| | | | , | | | | | | | | | | |
| (i) N | lame (| of supported | (ii) EIN | (iii) Type of | (iv) Is the o | organization | | u notify the | (vi) Is | the | (vii) Am | ount of | |
| , | | nization | ` ′ | organization (described on lines 1-9 | | sted in your | | tion in col. | organizatio (i) organiz U.S | ed in the | supp | | |
| | | | | above or IRC section | governing | document? | (i) of you | r support? | U"S | .? | | | |
| | | | | (see instructions)) | Yes | No | Yes | No | Yes | No | | | |
| | | | | | | | | | | | | | |
| | | | | | ļ <u>.</u> | | | | | | | | _ |
| | | | | | | ļ | | | | | | | |
| | | | | | | | | | | | | | _ |
| | | , | | | | | 1 | | | | | | |
| | | | | | | | | | | | | | _ |
| | | | | | | | | | | | | | |
| | | | | | - | | | ļ | | | | | _ |
| | | | | | 1 | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | 1 | | 1174 | | | | |
| tal | | | ran and a substitution of the state of the s | the contract of the contract o | 1 | | ı | 1 | | La Caracial | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ...

Schedule A (Form 990 or 990-EZ) 2011

Schedule A (Form 990 or 990-EZ) 2011 Page 2 Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II | (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III If the organization fails to qualify under the tests listed below, please complete Part III.) Section A. Public Support Calendar year (or fiscal year beginning in) (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total 1 Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants ") 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 3 The value of services or facilities furnished by a governmental unit to the organization without charge 4 Total, Add lines 1 through 3 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) 6 Public support. Subtract line 5 from line 4 Section B. Total Support Calendar year (or fiscal year beginning in) (a) 2007 **(b)** 2008 (c) 2009 (d) 2010 (e) 2011 (f) Total 7 Amounts from line 4 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources 9 Net income from unrelated business activities, whether or not the business is regularly carried on 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV) 11 Total support. Add lines 7 through 10 12 Gross receipts from related activities, etc. (see instructions) 12 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here Section C. Computation of Public Support Percentage 14 % 14 Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f)) 15 Public support percentage from 2010 Schedule A Part II line 14 15 % 16a 33 1/3% support test - 2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support test - 2010. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box

17a 10% -facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization

b 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, 16b or 17a and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test check this box and stop here. Explain in Part IV how the

meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

and stop here.. The organization qualifies as a publicly supported organization

Schedule A (Form 990 or 990-EZ) 2011

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | below, please com | piete Fait II.j | | | | |
|------|--|---------------------------|-----------------------|-----------------------|---------------------|--------------------|---------------|
| | endar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| | Gifts grants contributions, and | | (-, | (4) | (9/ | (4/ | () / - 12 |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 525,753. | 518.242. | 513,072. | 389,080. | 440,681. | 2386828. |
| | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | 2037916. | | 2033598. | | | 11136982. |
| 3 | Gross receipts from activities that are not an unrelated trade or bus iness under section 513 | | | | | | |
| 4 | Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | 2563669. | 2904289. | 2546670. | 2706621. | 2802561. | 13523810. |
| 78 | Amounts included on lines 1, 2, and | | | | | | |
| | 3 received from disqualified persons | | | | | | 0. |
| ţ | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | · | | | | | 0. |
| c | : Add lines 7a and 7b | | | 12 1 2 100 100 | | | 0. |
| | Public support (Subtract line 7c from line 6.) | | | | | | 13523810. |
| | ction B. Total Support | | | | | P | <u> </u> |
| Cale | ndar year (or fiscal year beginning in) | (a) 2007 | (b) 2008 | (c) 2009 | (d) 2010 | (e) 2011 | (f) Total |
| | Amounts from line 6 | 2563669. | 2904289. | 2546670. | 2706621. | | 13523810. |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties | | | | | | |
| | and income from similar sources | 1,016. | 892. | 1,027. | 680. | 660. | <u>4,275.</u> |
| b | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses | | | | | | |
| | acquired after June 30, 1975 | | | | | | |
| | Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | 1,016. | 892. | 1,027. | 680. | 660. | 4,275. |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) | | | | | | |
| | Total support (Add lines 9 10c 11 and 12) | 2564685. | | | 2707301. | | |
| 14 | First five years. If the Form 990 is for the | the organization's | first second, third | , fourth, or fifth ta | x year as a section | 501(c)(3) organiza | ition, |
| | | | | | | | > |
| | tion C. Computation of Public | ···· | | | | | |
| 15 | Public support percentage for 2011 (lin | ne 8, column (f) div | rided by line 13, co | lumn (f)) | | 15 | 99.97 % |
| | Public support percentage from 2010 | | | | <u> </u> | 16 | % |
| Sec | tion D. Computation of Inves | tment Income | Percentage | | | | |
| 17 | Investment income percentage for 201 | 1 (line 10c, colum | n (f) divided by line | 13 column (f)) | | 17 | .03 % |
| 18 | Investment income percentage from 20 | 010 Schedule A, P | art III. line 17 | | | 18 | % |
| 19a | 33 1/3% support tests - 2011. If the c | organization did no | ot check the box or | n line 14, and line | 15 is more than 33 | 1/3%, and line 17 | is not |
| | more than 33 1/3% check this box and | d stop here. The d | organization qualifi | es as a publicly su | upported organizat | ion | ▶ X |
| b | 33 1/3% support tests - 2010. If the o | organization did no | t check a box on li | ne 14 or line 19a, | and line 16 is more | e than 33 1/3%, ar | nd |
| | line 18 is not more than 33 1/3%, chec | k this box and sto | op here The organ | ization qualifies as | s a publicly suppor | ted organization | ▶□ |
| 00 | Private foundation. If the organization | did not check a b | ox on line 14 19a | or 19b, check this | s box and see insti | actions | |

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

2011
Open to Public Inspection

Name of the organization

Employer identification number

| | AMERICAN SHAKESPEARE CENTER | <u> 54-1487955</u> |
|------|---|---------------------------------------|
| Pa | organizations Maintaining Donor Advised Funds or Other Similar Funds or A | Accounts. Complete if the |
| | organization answered "Yes" to Form 990, Part IV, line 6. | |
| | · · · · · · · · · · · · · · · · · · · | (b) Funds and other accounts |
| 1 | Total number at end of year | |
| 2 | | |
| 3 | Aggregate contributions to (during year) Aggregate grants from (during year) | |
| | Aggregate value at end of year | |
| 4 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised fur | |
| 5 | · · · · · · · · · · · · · · · · · · · | |
| _ | are the organization's property, subject to the organization's exclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees donors, and donor advisors in writing that grant funds can be used | • |
| | for charitable purposes and not for the benefit of the donor or donor advisor or for any other purpose confe | |
| Dia. | impermissible private benefit? | Yes No |
| Pa | rt II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, | line 7. |
| 1 | Purpose(s) of conservation easements held by the organization (check all that apply) | |
| | Preservation of land for public use (e.g., recreation or education) | ly important land area |
| | Protection of natural habitat Preservation of a certified h | istoric structure |
| | Preservation of open space | |
| 2 | Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a co | onservation easement on the last |
| | day of the tax year. | |
| | | Held at the End of the Tax Year |
| а | Total number of conservation easements | 2a |
| b | Total acreage restricted by conservation easements | 2b |
| С | Number of conservation easements on a certified historic structure included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure | |
| | listed in the National Register | 2d |
| 3 | Number of conservation easements modified, transferred released, extinguished, or terminated by the organ | ization during the tax |
| | year▶ | · · |
| 4 | Number of states where property subject to conservation easement is located | |
| 5 | Does the organization have a written policy regarding the periodic monitoring, inspection, handling of | |
| | violations, and enforcement of the conservation easements it holds? | Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the | ne year ▶ |
| 7 | Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year | - <u> </u> |
| 8 | Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(E | |
| | and section 170(h)(4)(B)(ii)? | Yes No |
| 9 | In Part XIV, describe how the organization reports conservation easements in its revenue and expense stater | |
| | include, if applicable, the text of the footnote to the organization s financial statements that describes the organization | |
| | conservation easements. | , <u>-</u> |
| Par | t III Organizations Maintaining Collections of Art, Historical Treasures, or Other | Similar Assets. |
| | Complete if the organization answered "Yes" to Form 990, Part IV, line 8. | |
| 1a | If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement ar | nd balance sheet works of art |
| | historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of | • |
| | the text of the footnote to its financial statements that describes these items. | , p |
| h | If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and be | alance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition education or research in furtherance of public ser | |
| | relating to these items: | vice, provide the following amounts |
| | - | ▶ ↑ |
| | (i) Revenues included in Form 990, Part VIII, line 1 | ► \$ ► \$ |
| | (ii) Assets included in Form 990, Part X | * ' |
| | If the organization received or held works of art, historical treasures or other similar assets for financial gain, | provide |
| | the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: | • |
| | Revenues included in Form 990, Part VIII, line 1 | \$ |
| D | Assets included in Form 990, Part X | > \$ |

| | | N SHAKESPE | | | | | | | | 5 Page |
|---------|--|----------------------------------|--|---------------|------------|-----------------|----------------|-------------|-----------|--|
| P | art III Organizations Maintaining C | | | | | | | | | |
| 3 | Using the organization's acquisition access | ion, and other record | ds, check any of the | following th | nat are a | signifi | cant us | e of its o | ollection | ı items |
| | (check all that apply): | | | | | | | | | |
| á | 1 | C | | change prog | rams | | | | | |
| ŀ | | e | e Other | | | | | | | |
| (| | | | | | | | | | |
| 4 | Provide a description of the organization so | | | | | | | in Part | XIV | |
| 5 | During the year, did the organization solicit of | | | | | | | | 1 | |
| Б. | to be sold to raise funds rather than to be m | | | | | | | | Yes | N |
| PE | ert IV Escrow and Custodial Arran | | ete if the organization | on answered | l "Yes" t | o Forn | n 990, P | art IV, lir | ne 9 or | |
| | reported an amount on Form 990, Pa | | | | | | | | | |
| 16 | Is the organization an agent trustee, custod | | | ns or other a | ssets no | ot inclu | ıded | | | |
| | | | | | | | | . [] | Yes | ∟ N |
| Ę | If Yes, 'explain the arrangement in Part XIV | and complete the to | ollowing table: | | | Г | | | | |
| | Danisaina kalana | | | | | ⊢ | _ | | Amount | |
| 0 | A 1 127 | | | | | · | 1c | | | |
| C | • | | | | | | 1d | | | |
| £ | • | | | | | | 1e | | | |
| f 2a | | | 04.3 | | | | 1f | | Yes | N |
| | If "Yes," explain the arrangement in Part XIV. | | 21? | | | | | | res | L! IN |
| | rt V Endowment Funds. Complete in | | swered "Yes" to Fo | rm 990 Par | t IV line | 10 | | | | |
| 1.5.5 | - Table Complete | (a) Current year | (b) Prior year | (c) Two yea | | 1 | ree year | e hack | (a) Four | years bac |
| 1a | Beginning of year balance | 45.343. | 59 198. | (C) TWO yes | מוט טמנוג | (u) II | ii ee yeai | S Dack | (e) i oui | years Daci |
| b | | 10,000. | 39,190. | | | | | | | |
| C | Net investment earnings, gains, and losses | 175. | 145. | | | | | | | - Alleria de la lación La como de la lación de la lación La como de la lación de la lación de la lación de la lación de la lación de la lación de la lación de la lación |
| d | | 175. | 143. | | | | | | | |
| e | 0.1 | | | | | | | | | |
| · | and programs | | 13,000. | | | | | | | |
| f | Administrative expenses | | 15,000. | | | | _ | ı | | |
| q | End of year balance | 55,518. | 46.343. | | | | | 35 | | egisten Generali |
| 2 | Provide the estimated percentage of the curr | | | i)) held as: | | | | | | . , |
| a | Board designated or quasi-endowment | | % | ,,, | | | | | | |
| b | Permanent endowment | % | _^~ | | - | | | | | |
| c | Temporarily restricted endowment | ·- % | | | | | | | | |
| | The percentages in lines 2a 2b, and 2c shou | | | | | | | | | |
| За | Are there endowment funds not in the posses | • | tion that are held a | nd administe | ered for t | the ord | nanizatio | on | | |
| | by: | | | | | | , | | 5 | res No |
| | | | | | | | | | 3a(i) | Х |
| | (ii) valetad avanninations | | | | | | | | 3a(ii) | X |
| b | If "Yes" to 3a(ii) are the related organizations | | and the second s | | | | | | 3b | |
| 4 | Describe in Part XIV the intended uses of the | organization's endo | wment funds. | | | | | | | |
| Pa | t VI Land, Buildings, and Equipm | ent. See Form 990 | , Part X, line 10. | | | | | | | |
| | Description of property | (a) Cost or ot basis (investm | , , , | | ٠, | ccumi precia | ulated tion | (0 | i) Book | value |
| 1a | Land | | | 3,680. | e ja nimbe | | | | 273 | ,680 |
| | Buildings | | | 8,363. | 1 | 209 | ,105 | . 3 | | ,258 |
| | Leasehold improvements | | | | | | | + | , | , |
| | Equipment | | 13 | 7,549. | | 91 | ,166 | | 46 | ,383 |
| | Other | | | 4,802. | • | | ,753 | | | ,049 |
| | . Add lines 1a through 1e. (Column (d) must eg | | | | | | | | | ,370 |

Schedule D (Form 990) 2011

| | rt XI Reconciliation of Change in Net Assets from Form 990 to | | ted Finar | icial State | | <u>140/933 Page</u> ts |
|----------------|---|--------------|--------------|----------------|----------|----------------------------------|
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | | | 1 | | 2,765,407 |
| 2 | Total expenses (Form 990, Part IX, column (A) line 25) | | | 2 | • | 2,666,366 |
| 3 | Excess or (deficit) for the year. Subtract line 2 from line 1 | | | 3 | | 99,041 |
| 4 | Net unrealized gains (losses) on investments | | | 4 | | |
| 5 | Donated services and use of facilities | | | 5 | | |
| 6 | Investment expenses | | | 6 | | |
| 7 | | | | 7 | | |
| 8 | Other (December 2) | | | 8 | | -161,575 |
| 9 | Total adversaria (c.A. Adal Cara Allara de O | | | 9 | | -161,575 |
| 10 | Total adjustments (net). Add lines 4 through 8 Excess or (deficit) for the year per audited financial statements. Combine lines 3 and | | | 10 | | -62,534 |
| | t XII Reconciliation of Revenue per Audited Financial Statemen | | /ith Reve | | Return | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | | 1 | 2,820,257 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | | |
| а | Net unrealized gains on investments | 2a | | | | |
| b | Donated services and use of facilities | 2b | | | | |
| c | Recoveries of prior year grants | 2c | | | | |
| d | Other (Describe in Part XIV) | 2d | 5 | 6,098. | | |
| e | Add lines 2a through 2d | | | 0,050. | 2e | 56,098 |
| 3 | Cultivariation Co. from time 4 | | | | 3 | 2,764,159 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | 3 | <u> </u> |
| | Investment expenses not included on Form 990, Part VIII, line 7b | _ء ا | 1 | | | |
| a | Other (Department in Dept. VIV.) | 4a | | 1,248. | | |
| þ | | 4b | | 1,240. | 7 I | 1 240 |
| c | Add lines 4a and 4b | | | | 4c | 1,248 |
| <u>5</u> Pa | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) TXIII Reconciliation of Expenses per Audited Financial Statement | | Vith Eyne | | Setu | 2,765,407 |
| 1 | Total expenses and losses per audited financial statements | 1113 1 | Titil Expe | noco per | 1 | 2,694,151 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | | 4,094,131 |
| | 5 | ا ہے ا | | | | |
| а | Donated services and use of facilities | 2a | | | | |
| b | Prior year adjustments | 2b | | | | |
| C | Other losses | 2c | • | 0 000 | | |
| d | Other (Describe in Part XIV.) | 2d | | <u>9,033.</u> | 1 | 00 000 |
| | Add lines 2a through 2d | | | | 2e | 29,033 |
| 3 | Subtract line 2e from line 1 | | | | 3 | 2,665,118 |
| 4 | Amounts included on Form 990, Part IX line 25, but not on line 1: | 1 | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | | |
| b | Other (Describe in Part XIV) | 4b | | <u>1,248.</u> | | |
| С | Add lines 4a and 4b | | | | 4c | 1,248. |
| | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | | | | 5 | <u>2,666,366</u> . |
| | t XIV Supplemental Information | | | | | |
| Comp | lete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, \parallel | lines 1 | a and 4; Pa | rt IV, lines 1 | b and 2 | b; Part V, line 4; Part |
| X, line | 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comple | te this | part to prov | vide any ado | ditional | information |
| PAF | T X, LINE 2: THE ORGANIZATION HAS BEEN RECO | OGN: | IZED B | Y THE | INTI | ERNAL |
| | | | | | | |
| REV | ENUE SERVICE AS A NOT-FOR-PROFIT CORPORATION | NC | AS DES | CRIBED | IN | SECTION |
| | | | | | | |
| <u>501</u> | (C)(3) OF THE INTERNAL REVENUE CODE (IRC) A | MA | IS GE | NERALL | Y E | KEMPT FROM |
| | | | | | | |
| FEL | ERAL INCOME TAXES. CERTAIN REVENUES MAY BI | E SI | JBJECT | TO UN | RELA | ATED |
| | THESE THEORE MAY | | | | | |
| 808 | INESS INCOME TAX. | | | | | |
| | | | | | | |
| 'HE | ORGANIZATION FOLLOWS THE PROVISIONS OF ACC | COU | NTING 1 | FOR UN | CERT | AINTY IN |
| ENC | OME TAX POSITIONS AS REQUIRED BY THE INCOME | 3 T <i>7</i> | AXES TO | OPIC O | F TH | TF. |

| Schedule D (Form 990) 2011 AMERICAN SHAKESPEARE CENTER Part XIV Supplemental Information (continued) | 54-1487955 Page 5 |
|--|-------------------|
| FINANCIAL ACCOUNTING STANDARDS BOARD (FASB) ACCOUNTING STA | NDARDS |
| CODIFICATION; HOWEVER, MANAGEMENT DOES NOT BELIEVE IT IS E | XPOSED TO ANY |
| SUCH POSITIONS AS THEY ARE DEFINED IN THIS GUIDANCE. THE | ORGANIZATION |
| FILES FORM 990, RETURN OF ORGANIZATION EXEMPT FROM INCOME | TAX, ANNUALLY |
| WITH THE UNITED STATES DEPARTMENT OF THE TREASURY AND FORM | 990T, EXEMPT |
| ORGANIZATION BUSINESS INCOME TAX RETURN, WHEN REQUIRED. S | UCH RETURNS FOR |
| THE TAX YEARS ENDED SEPTEMBER 30, 2009 THROUGH 2012 REMAIN | OPEN TO |
| POTENTIAL EXAMINATION BY TAXING AUTHORITIES. | |
| | |
| PART XI, LINE 8 - OTHER ADJUSTMENTS: | |
| GIFTS IN-KIND | 27,065. |
| GRANT FUNDS TO BE REFUNDED | -188,640. |
| TOTAL TO SCHEDULE D, PART XI, LINE 8 | -161,575. |
| | |
| PART XII, LINE 2D - OTHER ADJUSTMENTS: | |
| FUNDRAISING EXPENSE | 29,033. |
| GIFTS IN-KIND | 27,065. |
| TOTAL TO SCHEDULE D, PART XII, LINE 2D | 56,098. |
| DADO VII IINE AD _ ORUDD AD THOMBANDO. | |
| PART XII, LINE 4B - OTHER ADJUSTMENTS: RECLASS OF BAD DEBT COLLECTED | |
| WHORMOD OI DWD DEDI CONNECTED | 1,248. |
| PART XIII, LINE 2D - OTHER ADJUSTMENTS: | |
| | |

29,033. FUNDRAISING EXPENSE

PART XIII, LINE 4B - OTHER ADJUSTMENTS:

1,248. RECLASS OF BAD DEBT COLLECTED

SCHEDULE G

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

Open To Public Inspection

| Name of the organization | | | | | | | ntification number |
|--|--|--|---|--|---------|--|---|
| | AN SHAKESPEARE CENT | | | | | 54-1487 | |
| Part I Fundraising Activities required to complete this pa | Complete if the organization answrt. | ered " | res t | o Form 990 Part IV | line 1 | 7. Form 990-E2 | filers are not |
| 1 Indicate whether the organization rai a Mail solicitations b Internet and email solicitation c Phone solicitations d In-person solicitations 2 a Did the organization have a written key employees listed in Form 990, F b If "Yes," list the ten highest paid indicompensated at least \$5,000 by the | e Solicita f Solicita g Special or oral agreement with any individua Part VII) or entity in connection with plividuals or entities (fundraisers) purs | tion of tion of fundra I (inclue profess | non-g gover aising ding o ional t | overnment grants rnment grants events fficers directors true fundraising services? | stees | Yes | |
| (i) Name and address of individual or entity (fundraiser) | (ii) Activity | (iii) fundr have c or con contribu | ustody trol of | (iv) Gross receipts from activity | to (c | Amount paid r retained by) iundraiser ed in col (i) | (vi) Amount paid to (or retained by) organization |
| | | Yes | No | | | | |
| | | | | | | | |
| | | | | | | | |
| | _ | | | | | | |
| · | | | | | | | |
| | | | | | | | · · · · · · · · · · · · · · · · · · · |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | - | |
| | | | | | | | |
| Total | | | > | | | | |
| List all states in which the organizatio or licensing. | | ontrib | utions | or has been notified | it is e | exempt from re | gistration |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

| | nedu art | ile G (Form 990 or 990-EZ) 2011 AMERICA Fundraising Events. Complete if the | | | urt IV, line 18, or reported | -1487955 Page 2 I more than \$15,000 |
|------------------------|--------------------|---|-----------------------------------|--|------------------------------|--|
| _ | | of fundraising event contributions and gr | | | | |
| | | | (a) Event #1 ANNUAL BENEFIT | (b) Event #2 | (c) Other events NONE | (d) Total events (add col. (a) through |
| e | | | (event type) | (event type) | (total number) | COI. (C)) |
| Revenue | 1 | Gross receipts | 31,307. | | | 31,307 |
| | 2 | Less: Charitable contributions | | | | |
| | 3 | Gross income (line 1 minus line 2) | 31,307. | | | 31,307 |
| | 4 | Cash prizes | | | | |
| nses | 5 | Noncash prizes | , | | | |
| Direct Expenses | 6 | Rent/facility costs | | | | |
| Direct | 7 | Food and beverages | | | | |
| | 8 | Entertainment | | | | |
| | 9 | Other direct expenses | 29,033. | | | 29,033. |
| | 10 | Direct expense summary. Add lines 4 through | | | | 29,033. (29,033) |
| De | ırt l | Net income summary. Combine line 3, column Gaming. Complete if the organization a | 1 (d), and line 10 | 000 Det IV lies 10 es | | 2,274. |
| 1 6 | | \$15,000 on Form 990-EZ, line 6a. | answered fes to rotti | 990, Part IV, line 19, or | reported more than | |
| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) |
| Rev | 1 | Gross revenue | | | | |
| ses | 2 | Cash prizes | | | | |
| ect Expenses | 3 | Noncash prizes | | | | |
| Direct | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | 6 | Volunteer labor | Yes% No | Yes % No | Yes % No | |
| İ | 7 | Direct expense summary Add lines 2 through | 5 in column (d) | | > | () |
| | 8 | Net gaming income summary. Combine line 1, | , column d, and line 7 | | | |
| 9 | Ento | er the state(s) in which the organization operat | as samina activition: | | - | |
| | | ne organization licensed to operate gaming act | | tates? | | Yes No |
| | | lo," explain: | | | | |
| | | | | | | |
| Πa | Wer | e any of the organization's gaming licenses rev | voked suspended or ter | minated during the toy | /oar? | Yes No |
| | | e any or the organization's garming licenses rev es, explain: | ronda, adapanded of ter | minated during the tax j | , oa : | res NO |

| Sch | ledule G (Form 990 or 990-EZ) 2011 AMERICAN SHAKESPEARE CENTER 54- | <u> 1487</u> | 955 | Page 3 |
|-----|--|--------------|---------|--------------|
| 11 | Does the organization operate gaming activities with nonmembers? | | Yes | No. |
| | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed | | | |
| | to administer charitable gaming? | | Yes | ☐ No |
| 13 | Indicate the percentage of gaming activity operated in: | | | |
| | The organization's facility | 13a | | % |
| | | | | % |
| | o An outside facility Enter the name and address of the person who prepares the organization s gaming/special events books and records: | 130 | | 70 |
| 14 | criter the name and address of the person who prepares the organization's gaming/special events books and records; | | | |
| | Name > | | | |
| | Name > | | | |
| | | | | |
| | Address > | | | |
| | | | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | ' لـــا ، | Yes | L∐ No |
| | | | | |
| b | If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount | | | |
| | of gaming revenue retained by the third party > \$ | | | |
| С | If 'Yes,' enter name and address of the third party: | | | |
| | | | | |
| | Name > | | | |
| | | | | |
| | Address | | | |
| | Address > | | | |
| 40 | Consider an access in formation and | | | |
| 16 | Gaming manager information: | | | |
| | | | | |
| | Name | | | |
| | | | | |
| | Gaming manager compensation > \$ | | | |
| | | | | |
| | Description of services provided | | | |
| | | | | |
| | | | | |
| | | | | |
| | Director/officer Employee Independent contractor | | | |
| | | | | |
| 17 | Mandatory distributions: | | | |
| | Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | |
| | 5 5. | | es/ | |
| | retain the state gaming license? | . — • | es | ∟ No |
| | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | | | |
| | organization's own exempt activities during the tax year ▶ \$ | | | |
| Par | Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (iii |) and (v), | , and I | Part III, |
| | lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional informatio | n (see in | struct | ions). |
| | | | | • |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | ····· | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| _ | | | | |
| - | | | | |
| | | | | |
| | | | | |

SCHEDULE L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions With Interested Persons

➤ Complete if the organization answered
"Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c,
or Form 990-EZ, Part V, line 38a or 40b.

➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No. 1545-0047
2011

Open To Public Inspection

Name of the organization

Employer identification number

| AME | RICAN | SHAKES | SPEARE CENTE | ER | | 54-1 | 4879 | <u> 55 </u> | |
|---|---------------|-------------------------|-------------------------------|--------------------------------------|----------------|--------------|----------------------|--------------|---------|
| | | | on 501(c)(3) and section | | | | | | |
| Complete if the organ | nization ans | wered "Yes | ол Form 990, Part IV, | line 25a or 25b, or Fo | m 990-EZ, | Part V, line | 10b. | | |
| (a) Name of disc | gualified per | son | | (b) Description | of transacti | on | | (c) Cor | rected? |
| (2) | | | | (B) Bescription | | | | Yes | No |
| | | | | | | | | ļ | |
| | | | | | | | | - | |
| | | | | | | | | - | |
| | | | | | | | | | |
| | | | | | | | | + | |
| 2 Enter the amount of tax impo | sed on the | organization | managers or disqualif | ied persons during the | vear unde | r | | <u>.i</u> | J |
| section 4958 | | | | , , | , | | § | | |
| 3 Enter the amount of tax, if an | y, on line 2 | | | ation | | → 9 | · | | |
| | | | | | | | | | |
| Part II Loans to and/or | From Int | erested l | Persons. | | | | | | |
| | | | on Form 990, Part IV, | line 26, or Form 990-E | Z, Part V, lii | | | - | |
| (a) Name of interested person and purpose | | to or from nization? | (c) Original principal amount | (d) Balance due | (e) In | ຸ ∣by b | proved oard or | | ritten |
| person and purpose | | 1 | amount | | default | COIII | mittee? | agree | |
| JOHN BATES - DEBT | To X | From | E 000 | 2 962 | | No Yes | No | Yes | No |
| RALPH COHEN - DEB | | | 5,000. 5,000. | 2,862. 2,862. | 2 | X X | - | X | |
| LAWRENCE ROSE | X | | 5,000. | 2,862. | 2 | | | X | |
| OWARD DOBIN - DE | | | 5,000. | 2,862. | 2 | | | X | |
| CURTIS J. SMITH - | X | | 5,000. | 2,862. | 2 | | | X | |
| JOHN THE STREET | 21 | | 3,000. | 2,002. | - 2 | <u> </u> | - | ZX | |
| | | | | | | | 1 | 1 | |
| | | | | | | | | <u> </u> | |
| | | | | | | | | | |
| | | | | | | | | | |
| otal | | | > \$ | 14,310. | | | | | |
| Part III Grants or Assista | ance Ber | efiting In | terested Persons | š. | | | | | |
| Complete if the organ | ization answ | vered "Yes" | on Form 990, Part IV, I | ine 27. | | | | | |
| (a) Name of interested pe | erson | | (b) Relationship between | en interested person a ganization | and | (c) An | nount an assistan | d type of | : |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | - | | |
| | | | | | | | | | |
| | | | | | - | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2011

SEE PART V FOR CONTINUATIONS

54-1487955 Page 2 Schedule L (Form 990 or 990-EZ) 2011 AMERICAN SHAKESPEARE CENTER Part IV Business Transactions Involving Interested Persons. Complete if the organization answered Yes on Form 990, Part IV, line 28a, 28b, or 28c. (e) Sharing of (b) Relationship between interested (d) Description of (a) Name of interested person (c) Amount of organization's person and the organization transaction transaction revenues? Yes No Part V Supplemental Information Complete this part to provide additional information for responses to questions on Schedule L (see instructions). SCHEDULE L, PART II, LOANS TO AND FROM INTERESTED PERSONS: (A) NAME OF PERSON: JOHN BATES (A) PURPOSE OF LOAN: DEBT REDUCTION (B) LOAN TO OR FROM ORGANIZATION? = TO (C) ORIGINAL PRINCIPAL AMOUNT \$ 5,000. (D) BALANCE DUE \$ 2,862. (E) LOAN IN DEFAULT? = NO (F) APPROVED BY BOARD OR COMMITTEE? = YES (G) WRITTEN AGREEMENT? = YES (A) NAME OF PERSON: RALPH COHEN (A) PURPOSE OF LOAN: DEBT REDUCTION (B) LOAN TO OR FROM ORGANIZATION? = TO (C) ORIGINAL PRINCIPAL AMOUNT \$ 5,000. (D) BALANCE DUE \$ 2,862. (E) LOAN IN DEFAULT? = NO (F) APPROVED BY BOARD OR COMMITTEE? = YES (G) WRITTEN AGREEMENT? = YES (A) NAME OF PERSON: A. LAWRENCE ROSE (A) PURPOSE OF LOAN: DEBT REDUCTION

(B) LOAN TO OR FROM ORGANIZATION? = TO

SCHEDULE M (Form 990)

Department of the Treasury Internal Revenue Service

Part I

Noncash Contributions

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

2011

Open to Public Inspection

Name of the organization

Types of Property

AMERICAN SHAKESPEARE CENTER

Employer identification number 54-1487955

| | | sests ons hold goods X 5,080 ESTIMATED cles traded held stock hip, LLC, or heous on contribution on contribution on contribution on contribution on contribution on the stock hip LLA SPACE DO) X 1 10,000 ESTIMATED critical stock high LLA SPACE DO) X 1 10,000 ESTIMATED critical stock hi | | | | | |
|----------|--|--|---------------------|---|-----------------|-------------|-----------|
| 1 | Art - Works of art | | Itomo contributos | i om ood, r are vin, mio ig | | | |
| 2 | Art - Historical treasures | | | | | | |
| 3 | A.t. Frankland internate | | | *************************************** | | | |
| 4 | Books and publications | | | | | | |
| 5 | Clothing and household goods | x | | 5 080 | ESTIMATED | | |
| 6 | Cars and other vehicles | | | 3,000. | HOT TIMITED | | |
| 7 | Boats and planes | | | | | | |
| 8 | (atallant, al assault) | | | | - | | |
| 9 | 6 10 6 10 1 1 1 1 | | | | | | |
| 10 | Securities - Closely held stock | | | | | | |
| 11 | Securities Partnership, LLC, or | | | | | | |
| '' | | | | | | | |
| 10 | Securities Miscellaneous | | | | | | |
| 12 13 | Qualified conservation contribution | | | | | | |
| 13 | 18-4-3-3-3-3-3-3-3 | | | | | | |
| 4.4 | Qualified conservation contribution - Other | | | | | | |
| 14 15 | | - | | | | | |
| 15 | | | | | | | |
| 16 47 | <u>_</u> | | | | | | |
| 17 10 | | | | | | | |
| 18 | | | | | | | |
| 19 | Food inventory | | | | | | |
| 20 | Drugs and medical supplies | | | | | | |
| 21 | Taxidermy | | | | | | |
| 22 | Historical artifacts | | | | | | |
| 23 | T T T T T T T T T T T T T T T T T T T | | | | | | |
| 24 | Archeological artifacts | 77 | | 10 000 | | | |
| 25 | | | | | | | |
| 26 | | | | 7,385. | ESTIMATED | | |
| 27 | | | | | | | |
| 28 | · · · · · · · · · · · · · · · · · · · | | | | ESTIMATED | | |
| 29 | | | | | | | |
| | for which the organization completed Form 828 | 33, Part IV, D | onee Acknowledge | ement 29 | | | |
| | | | | | • | Ye | s No |
| 30a | | | | | | | |
| | | ontribution, | and which is not re | equired to be used for exem | pt purposes for | | |
| | | | | | | 30a | X |
| b | If "Yes," describe the arrangement in Part II | | | | | | |
| 31 | | | | | itions? | 31 | <u> </u> |
| 32a | Does the organization hire or use third parties of | or related org | anizations to solic | it, process, or sell noncash | | | |
| | contributions? | | | | | 32a | X |
| þ | If "Yes," describe in Part II | | | | | | |
| 33 | If the organization did not report an amount in o | column (c) fo | r a type of propert | y for which column (a) is ch | ecked | | |
| | describe in Part II. | | | | | Paristi N. | |
| HA | For Paperwork Reduction Act Notice, see t | he Instructi | ons for Form 990 | ı | Schedule M | (Form 990 | 0) (2011) |

| Supplemental Information. Complete this part to provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received or a combination of both Also complete this part for any additional information. |
|---|
| PART I, OTHER TYPES OF PROPERTY: |
| TRAVEL |
| (A) CHECK IF APPLICABLE = X |
| (B) NUMBER OF CONTRIBUTORS = 2 |
| (C) REVENUE REPORTED ON FORM 990, PART VIII \$ 607. |
| (D) METHOD OF DETERMINING REVENUE: ESTIMATED |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |
| |

Schedule M (Form 990) (2011) AMERICAN SHAKESPEARE CENTER

54-1487955

Page 2

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

OMB No. 1545-0047 Open to Public

Attach to Form 990 or 990-EZ. Inspection Internal Revenue Service Name of the organization Employer identification number AMERICAN SHAKESPEARE CENTER 54-1487955 FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: SHAKESPEARE'S WORK THROUGH PERFORMANCES IN THE BLACKFRIARS PLAYHOUSE; TOURING ACROSS THE EASTERN HALF OF THE UNITED STATES; AND WORKSHOPS, LECTURES, LEADERSHIP SEMINARS, TEACHER TRAINING, AND SUMMER CAMPS. FORM 990, PART VI, SECTION B, LINE 11: FORM 990 IS CIRCULATED ELECTRONICALLY TO THE BOARD PRIOR TO FILING. FORM 990, PART VI, SECTION B, LINE 12C: TRUSTEES ARE REQUIRED TO DISCLOSE CONFLICTS OF INTEREST ON AN ANNUAL BASIS. FORM 990, PART VI, SECTION B, LINE 15: ARTISTIC DIRECTOR, DIRECTOR OF MISSION AND MANAGING DIRECTOR REPORT DIRECTLY TO THE BOARD OF TRUSTEES. A COMMITTEE FROM THE BOARD OF TRUSTEES REGULARY REVIEWS THESE POSITIONS AND MAKES RECOMMENDATIONS TO THE FULL BOARD. FORM 990, PART VI, SECTION C, LINE 19: UPON REQUEST. FORM 990, PART IX, LINE 24E, ALL OTHER FUNCTIONAL EXPENSES: MISCELLANEOUS: PROGRAM SERVICE EXPENSES 25,557. MANAGEMENT AND GENERAL EXPENSES 12,253.

TOTAL EXPENSES

FUNDRAISING EXPENSES

996.

38.806.

| Name of the organization AMERICAN SHAKESPEARE CENTER | Employer identification number 54-1487955 |
|---|---|
| PROGRAM SERVICE EXPENSES | 36,448. |
| MANAGEMENT AND GENERAL EXPENSES | 0. |
| FUNDRAISING EXPENSES | 2,066. |
| TOTAL EXPENSES | 38,514. |
| | |
| REPAIRS & MAINTENANCE: | |
| PROGRAM SERVICE EXPENSES | 28,259. |
| MANAGEMENT AND GENERAL EXPENSES | 485. |
| FUNDRAISING EXPENSES | 0. |
| TOTAL EXPENSES | 28,744. |
| TOTAL OTHER EXPENSES ON FORM 990, PART IX, LINE 24E, COL. | A 106,064. |
| FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS: | |
| GIFTS IN-KIND | 27,065. |
| GRANT FUNDS TO BE REFUNDED | -188,640. |
| TOTAL TO FORM 990, PART XI, LINE 5 | -161,575. |
| FORM 990 PART XII LINE 2C | |
| NO CHANGE, SAME AS PRIOR YEAR. | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |

| | 68 (Rev. 1-2012) | . | | | Page |
|-----------------------------|---|------------------------------|--|--|-----------|
| • If you | are filing for an Additional (Not Automatic) 3-Month Ex | tension, | complete only Part II and check thi | s box | X |
| | nly complete Part II if you have already been granted an a | | | iled Form 8868. | |
| | are filing for an Automatic 3-Month Extension, comple | | | | |
| Part I | Additional (Not Automatic) 3-Month E | xtensio | n of Time. Only file the origin | nal (no copies needed). | |
| | , | | Enter filer's | identifying number, see ins | tructions |
| Type or | Name of exempt organization or other filer, see instru | Employer identification numb | er (EIN) o | | |
| print | NED TOTAL GUILLIAND CONTRACTOR | | | | _ |
| File by the due date for | AMERICAN SHAKESPEARE CENTER | X 54-148795 | | | |
| filing your | Number, street, and room or suite no if a P.O. box, s | | tions. | Social security number (SSN |) |
| return See instructions | 20 SOUTH NEW STREET, 4TH FLO | | Iron and instructions | | |
| | City, town or post office state, and ZIP code. For a for STAUNTON, VA 24401 | oreign acc | iress, see instructions | | |
| | DIRUNION, VA 24401 | | | | |
| Entor the | Poturn code for the return that this application is for (file | | to application for each return) | | 0 1 |
| CHICK THE | e Return code for the return that this application is for (file | a separa | te application for each return) | | UL |
| Applicat | ion | Return | Application | | Return |
| ls For | | Code | Is For | | Code |
| Form 990 |) | 01 | | | 0000 |
| Form 990 | D-BL | 02 | Form 1041-A | description of the second of t | 08 |
| Form 990 |)-EZ | 01 | Form 4720 | | 09 |
| Form 990 |)-PF | 04 | Form 5227 | | 10 |
| Form 990 | 0-T (sec. 401(a) or 408(a) trust) | 05 | Form 6069 | | 11 |
| Form 990 | 0-T (trust other than above) | 06 | Form 8870 | | 12 |
| STOP! D | o not complete Part II if you were not already granted | an auton | natic 3-month extension on a prev | iously filed Form 8868. | |
| | MARY B. KNAPP | | | | |
| | ooks are in the care of 20 SOUTH NEW ST | REET | , 4TH FLOOR - STAU | NTON, VA 24401 | |
| | none No ► <u>540-885-5588</u> | | FAX No. > | | |
| | organization does not have an office or place of business | | | | |
| | is for a Group Return enter the organization's four digit (| | | | |
| box 🔼 | | | ch a list with the names and EINs of | all members the extension is | for. |
| | | | 15, 2013 | g=p 20 0010 | |
| | calendar year, or other tax year beginning | | | SEP 30, 2012 | · |
| 6 If th | ne tax year entered in line 5 is for less than 12 months, ch | ieck reaso | on: Initial return | Final return | |
| 7 Sta | ☐ Change in accounting period | | | | |
| | te in detail why you need the extension DITIONAL TIME IS NEEDED TO F | | PE A COMPLETE AND A | ACCITO AME MAY | |
| | TURN, | KEFAL | CE A COMPLETE AND A | ACCURATE TAX | |
| | .101111 | | | | |
| | is application is for Form 990-BL, 990-PF, 990-T, 4720, o | r 6069, er | iter the tentative tax less any | | |
| 8a if th | refundable credits, See instructions. | , 0000, 01 | nor the ternative tax, less any | 8a \$ | 0. |
| | | nter any i | refundable credits and estimated | | |
| non | is application is for Form 990-PF, 990-T, 4720, or 6069, e | | | | |
| non b If th | is application is for Form 990-PF, 990-T, 4720 or 6069, e payments made. Include any prior year overpayment allo | • | credit and any amount paid | | |
| b If th | | • | credit and any amount paid | 8b \$ | 0. |
| b If th | payments made. Include any prior year overpayment allo | wed as a | | 8b \$ | 0. |
| b If th tax pre | payments made. Include any prior year overpayment allo viously with Form 8868. | wed as a | | 8b \$ | 0. |

Title ► MANAGING DIRECTOR

Date 📂

Form 8868 (Rev 1-2012)

Signature >